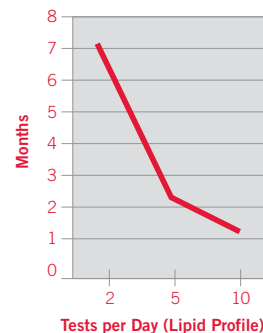


The Cholestech LDX[®] System Typical Payback Analysis.



Payback Worksheet

| | | | Income | | | Expenditures | | |
|----------|--|-----------------------|----------------------------------|-------------------------------|---|----------------------------------|---|--------------------------------------|
| Cat. No. | Test | Cost per Box (10/box) | CPT Code | (A) No. of Tests per Month | (B) Medicare Reimbursement* | (C)= (A) x (B) Monthly Income | (D) Cost per Test | (E)= (A) x (D) Monthly Test Costs |
| 10-986 | TC (Total Cholesterol) | \$40.70 | 82465 QW | | \$6.08 | | \$4.07 | |
| 10-987 | TC/HDL | \$79.90 | 82465 QW 83718 QW | | \$17.52 | | \$7.99 | |
| 10-988 | TC/Glucose | \$40.70 | 82465 QW 82947 QW | | \$7.28 | | \$4.07 | |
| 10-990 | TC/HDL/ Glucose | \$90.20 | 82465 QW 83718 QW 82947 QW | | \$18.72 | | \$9.02 | |
| 10-989 | Lipid Profile | \$105.60 | 80061 QW | | \$18.72 | | \$10.56 | |
| 10-991 | Lipid Profile <i>plus</i> Glucose Panel | \$115.90 | 80061 QW 82947 QW | | \$20.73 | | \$11.59 | |
| 12-788 | ALT-AST (GPT/GOT) | \$46.40 | 84460 QW 84450 QW | | \$7.28 | | \$4.64 | |
| | Accessories | | | | N/A | | \$0.55 [†] | |
| | | | | | Total Monthly Income: Total Column (C) | | Total Monthly Expenditures: Total Column (E) | |

* National limit.

[†] Estimated cost of accessories (capillary tubes, gloves, lancets, and controls).

| | | |
|--|--|--------------|
| Total Monthly Income: | | (less) |
| Total Monthly Expenditures: | | (equals) |
| Net Monthly Income: | | |
| Cholestech LDX System Purchase Price: | | (divided by) |
| Net Monthly Income: | | (equals) |
| Payback in Months: | | |

Ordering Information

| Cat. No. | Cholestech LDX System | List Price |
|----------|--|------------|
| 10-959 | Cholestech LDX System [‡] | \$2,055.00 |
| 10-228 | Optics Check Cassette with Case | \$15.50 |
| 12-712 | Multi-Analyte Level 1 & Level 2 Control Materials (1 vial Level 1 & 1 vial Level 2, 2 mL each) | \$95.00 |
| 12-713 | Multi-Analyte Level 1 & Level 2 Control Materials (3 vials Level 1 & 3 vials Level 2, 2 mL each) | \$140.00 |
| 11-255 | Lipid/Glucose Calibration Verification Materials (4 vials [Levels 1–4], 2 mL each) | \$72.10 |

[‡] Includes Analyzer, Printer, Power Supply, Starter Pack, Optics Check Cassette, Printer Cable, User Manual, Procedure Manual, and Training Video.

* Prices effective October 1, 2004 and are subject to change without notice.

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